## 2ND OHARTER

4 <sup>5</sup> . "			2ND	QUAF	KIEK				
			L	Wolf	е				
		DORAL	B1G1F	PROMO	TION #8	00219			
Promotion #				800219					
Commodity #				540971			<del> </del>		
НН Туре			DC	R APR B1G	1F				
Units per Display				20					
Suggested Load				Your Call					
Display Payment		\$1,50							
1st. Order Date		3/2/98							
1st. Delivery Date				3/23/98					
H/H Dates				4/6-6/12/98					
Pos Support Kit - item #:		540971							
Includes:		POS CARD,	COUNTER	DISPLAY					
		INCLUDED I	N SKII		· · · · · · · ·	<del></del>			
Recommended Displays:		INCLUDED I	V OKO						
	Total Cases	MENLT100	UL100	LTBOX100	FFBOX100	TOTAL	l		
	80	20	20	20	20	Displays 30			
Total Displays Allocated									
600							1		
						Name and American			
<b>.</b>			*						
Shipping Locations									
073310 John Bricks	ļ								
109310 188 Halsey	4	1	1	1	1	30			
176640 Eisler	4	11	11	1	1 .	30			
193350 Fernandez	<del>                                     </del>								
227040 Glikin Bros.	4	1	1	1	1	30			
305520 Irvington	8	2	2	2	2	60			
334410 King Vending	8	2	2	2	2	60			
339120 E. C. Kleiner	4.0				ļ				
347392 Consolidated	16	4	4	4	٠ 4	120			
363720 Pine Lesser	4	1	1	1	1	30			
434400 A. Monteverdi	4	1	1	1	1	30			
488910 Paterson Tob.	4	1	1	11	1	30			
535731 North Jersey	4	1	1	1	1	30			
536808 M. Bernstein	4	1	1	1	11	30	L 21 /		
602280 South Beach	4	1	1	1	1	30	DIO AliA		
613680 Star Tobacco	<del>                                     </del>		4		in d				
641180 Thomson-Okun	4	1	1	1	~1	30	<u> </u>		
648590 A. Trenk	4	1 1	1	1	1	30	51		
658500 United Tobacco	4	<u> </u>	1	1	1	· 30	1851		
Total Remaining:	1.		<u> </u>	<u> </u>		<u> </u>	51		

Doral B1G1F will be pre-sleeved in Winston-Salem. Each carton will contain five B1G1F offers. Each 6M case contain 150 offers. Direct accounts should place four pre-sleeved cartons in each counter display and ship to retail. It is not necessary to load display. Recommended VAP payments to direct accounts is same as B2G1F (\$4.90 per 6M promotional case).

Hardelivery Displays 4/9

200RB1G1.XLS

1773

3/5/98

TO: Customer Services Dept.

FROM: Margaret A. Sullivan, Promotions Coordinator (1210)

PHONE: (732) 225-3219 FAX: (732) 417-9076

Please return this sheet via fax with dollar amounts and one invoice # and draft date

to difference to the second

for South Beach. Please order the following:

## PROMOTION: 800219 - DORAL B1G1F APRIL

\$	AMTS	ACCT #	EFT	ACCOUNT NAME	MEN LT	UL	LT BOX	FF BOX	SHIP
					100	100	100	100	DATE
Need \$ Amt		1093100	3511	188 HALSEY/MYRT	1	1	1	1	13-Apr
Need \$ Amt		1766400	3776	EISLER	1	1	1	1	13-Apr
Need \$ Amt		2270400	1437	GLIKIN	1	7	1	1	13-Apr
Need 9 Amt		3055200	3649	IRVINGTON	2	2	2	2	13-Apr
Need \$ Amt		3344100	1934	KING VEND	2	2	2	2	13-Apr
Need \$ Amt		3473920	3409	CONSOLIDATED	4	4	4	4	13-Apr
Need \$ Amt		3637200	ON FILE	PINE LESSER	1	1	1	1	13-Apr
Need \$ Amt		4344000	ON FILE	A. MONTEVERDI	1	1	1	1	13-Apr
Need \$ Amt		4889100	1839	PATERSON	1	1	1	1	13-Apr
Need \$ Amt		5357310	3538	NORTH JERSEY	1	· 1	1	1	13-Apr
Need \$ Amt		5368080	1599	M. BERNSTEIN	1	1	1	1	13-Apr
Need \$ Amt		6022800	1174	SOUTH BEACH	1	1 .	1	1	13-Apr
Need Inv. #		Draft Date.				-			
Need \$ Amt		6411800	3214	THOMSON OKUN	1	1	1	1	13-Apr
Need \$ Amt		6485900	1548	A. TRENK INC.	1	1	1	1	13-Apr
Need \$ Amt		6585000	ON FILE	UNITED CANDY	1	1	1	1	13-Apr

(Need invoice # for South Beach only)

71821 1114

Rhonda

A/950LW

SALES MATERIALS SYSTEM

03/05/98 16:48

ORDER FROM: 12XXXX

ORDER REVIEW

MASTER ORDER NBR: 8072-2203

SHIP TO: 1221 / 109310

			MAXIMUM	ORIGINAL	$\Gamma$	REMAIN
SKU	(LINES $1 - 1$ OF $1$ SHOWN)		ORDER	ALLOC	E	ALLOC
QTY	ITEM DESCRIPTION	UNITS/SKU	QTY	QTY	V	QTY
30	540971 DOR CONV/GAS-B1G1F DIS	1 SKU		2610	R	1680

(\*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF8 - SCROLL DOWN PF4 - CONTINUE WITH ORDER

PF1 - HELP PF12 - MAIN MENU

03/05/98 16:48

MASTER ORDER NBR: 8072-2203

YOUR GENERAL SHIPMENT FOR LOCATION 12XX

IS A FUTURE ORDER FOR 98-04-09

ESTIMATED ORDER COST: 67.94

SPECIAL HANDLING COST:

10.50

PF4 - COMPLETE ORDER

PF2 - CARRIER INSTRUCTIONS

PF6 - SPECIAL HANDLING

PF11 - RESTART ORDER

PF12 - MAIN MENU (ABORT ORDER)

SALES MATERIALS SYSTEM

03/05/98 16:49

ORDER FROM: 12XXXX

ORDER REVIEW MASTER ORDER NBR: 8072-2203

SHIP TO: 1221 / 535731

•			MAXIMUM	ORIGINAL	L	REMAIN
SKU	(LINES $1 - 1$ OF $1$ SHOWN)		ORDER	ALLOC	E	ALLOC
QTY	ITEM DESCRIPTION	UNITS/SKU	QTY	QTY	V	OTY
30	540971 DOR CONV/GAS-B1G1F DIS	1 SKU		2610	R	1650

(\*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER

PF8 - SCROLL DOWN

PF12 - MAIN MENU

SALES MATERIALS SYSTEM

03/05/98 16:49

ORDER FROM: 12XXXX

ORDER REVIEW MASTER ORDER NBR: 8072-2203

SHIP TO: 1221 / 334410

r			MAXIMUM	ORIGINAL	$\mathbf L$	REMAIN
SKU	(LINES $1 - 1$ OF $1$ SHOWN)		ORDER	ALLOC	E	ALLOC
QΤΥ	ITEM DESCRIPTION	UNITS/SKU	QTY	QTY	V	QTY
60	540971 DOR CONV/GAS-B1G1F DIS	1 SKU		2610	R	1620

(\*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU

SALES MATERIALS SYSTEM

03/05/98 16:50

ORDER FROM: 12XXXX

ORDER REVIEW MASTER ORDER NBR: 8072-2203

SHIP TO: 1221 / 658500

•			MAXIMUM	ORIGINAL	Ь	REMAIN
SKU	(LINES $1 - 1$ OF $1$ SHOWN)		ORDER	ALLOC	E	ALLOC
QTY	ITEM DESCRIPTION	UNITS/SKU	QTY	QTY	V	QTY
30	540971 DOR CONV/GAS-B1G1F DIS	1 SKU		2610	R	1560

(\*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER

PF8 - SCROLL DOWN

PF12 - MAIN MENU

SALES MATERIALS SYSTEM

03/05/98 16:50

ORDER FROM: 12XXXX

ORDER REVIEW MASTER ORDER NBR: 8072-2203

SHIP TO: 1221 / 227040

			MAXIMUM	ORIGINAL	L	REMAIN
SKU	(LINES $1 - 1$ OF $1$ SHOWN)		ORDÉR	ALLOC	E	ALLOC
QTY	ITEM DESCRIPTION	UNITS/SKU	QTY	QTY	V	OTY
30	540971 DOR CONV/GAS-B1G1F DIS	1 SKU		2610	R	1530

(\*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER

PF8 - SCROLL DOWN

PF12 - MAIN MENU

SALES MATERIALS SYSTEM

03/05/98 16:50

ORDER FROM: 12XXXX

ORDER REVIEW MASTER ORDER NBR: 8072-2203

SHIP TO: 1221 / 305520

			MAXIMUM	ORIGINAL	Ъ	KEMAIN
SKU	(LINES 1 - 1 OF 1 SHOWN)		ORDER	ALLOC	Ε	ALLOC
QTY	ITEM DESCRIPTION	UNITS/SKU	QTY	QTY	V	QTY
60	540971 DOR CONV/GAS-B1G1F DIS	1 SKU		2610	R	1500

(\*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU

SALES MATERIALS SYSTEM

03/05/98 16:50

ORDER FROM: 12XXXX

ORDER REVIEW

MASTER ORDER NBR: 8072-2203

SHIP TO: 1221 / 648590

		MAXIMUM	ORIGINAL	$\mathbf{L}$	REMAIN
SKU	(LINES $1 - 1$ OF $1$ SHOWN)	ORDER	ALLOC	E	ALLOC
QTY	ITEM DESCRIPTION UNITS/SI	KU QTY	QTY	V	QTY
30	540971 DOR CONV/GAS-RIGIE DIS 1 et	711	2610	n	1440

(\*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER

PF8 - SCROLL DOWN

PF12 - MAIN MENU

SALES MATERIALS SYSTEM

03/05/98 16:51

ORDER FROM: 12XXXX

ORDER REVIEW MASTER ORDER NBR: 8072-2203

SHIP TO: 1226 / 176640

			MUMIXAM	ORIGINAL	L	REMAIN
SKU	(LINES $1 - 1$ OF $1$ SHOWN)		ORDER	ALLOC	E	ALLOC
QTY	ITEM DESCRIPTION	UNITS/SKU	QTY	QTY	V	QTY
30	540971 DOR CONV/GAS-B1G1F DIS	1 SKU		2610	R	1410

PF4 - CONTINUE WITH ORDER

PF8 - SCROLL DOWN

PF12 - MAIN MENU

<sup>(\*)</sup> ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

SALES MATERIALS SYSTEM

03/05/98 16:51

ORDER FROM: 12XXXX

ORDER REVIEW MASTER ORDER NBR: 8072-2203

SHIP TO: 1226 / 363720

		MAXIMUM	ORIGINAL	L	REMAIN
SKU	(LINES 1 - 1 OF 1 SHOWN)	ORDER	ALLOC	E	ALLOC
QTY	ITEM DESCRIPTION UNITS/SKU	QTY	QTY	V	QTY
30	540971 DOR CONV/GAS-B1G1F DIS 1 SKU		2610	R	1380

(\*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP
PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF1 - HELP PF12 - MAIN MENU

425 SMS584N1 SALES MATERIALS SYSTEM ORDER FROM: 12XXXX ORDER REVIEW

03/05/98 16:52

1350

ORDER REVIEW MASTER ORDER NBR: 8072-2203

2610 R

SHIP TO: 1226 / 602280

			MUMIXAM	ORIGINAL	L	REMAIN
SKU	(LINES 1 - 1 OF 1 SHOWN)		ORDER	ALLOC	E	ALLOC
OTY	TTEM DESCRIPTION	UNITS/SKU	ብ ጉ	$\Omega TY$	V	ላጥን

30 540971 DOR CONV/GAS-B1G1F DIS 1 SKU

(\*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER

PF8 - SCROLL DOWN

PF12 - MAIN MENU

03/05/98 16:52

ORDER COMPLETION MASTER ORDER NBR: 8072-2203

YOUR GENERAL SHIPMENT FOR LOCATION 12XX

IS A FUTURE ORDER FOR 98-04-14

ESTIMATED ORDER COST: 67.94

SPECIAL HANDLING COST:

PF4 - COMPLETE ORDER

- CARRIER INSTRUCTIONS

PF6 - SPECIAL HANDLING

PF11 - RESTART ORDER

PF12 - MAIN MENU (ABORT ORDER)

SALES MATERIALS SYSTEM

03/05/98 16:53

ORDER FROM: 12XXXX

ORDER REVIEW

MASTER ORDER NBR: 8072-2203

SHIP TO: 1226 / 347392

			MAXIMUM	ORIGINAL	$\Gamma$	REMAIN
SKU	(LINES $1 - 1$ OF $1$ SHOWN)		ORDER	ALLOC	E	ALLOC
QTY	ITEM DESCRIPTION	UNITS/SKU	QTY	QTY	V	QTY.
120	540971 DOR CONV/GAS-B1G1F D	IS 1 SKU		2610	R	1320

(\*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU PF1 - HELP

SALES MATERIALS SYSTEM

03/05/98 16:53

ORDER FROM: 12XXXX

ORDER REVIEW MASTER ORDER NBR: 8072-2203

SHIP TO: 1226 / 434400

e.			MAXIMUM	ORIGINAL	L	REMAIN
SKU	(LINES $1 - 1$ OF $1$ SHOWN)		ORDER	ALLOC	Ε	ALLOC
QΤΥ	ITEM DESCRIPTION	UNITS/SKU	QTY	QTY	V	QTY
30	540971 DOR CONV/GAS-B1G1F DIS	1 SKU		2610	R	1200

(\*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER

PF8 - SCROLL DOWN

PF12 - MAIN MENU

SALES MATERIALS SYSTEM

03/05/98 16:53

ORDER FROM: 12XXXX

ORDER REVIEW

MASTER ORDER NBR: 8072-2203

SHIP TO: 1226 / 536808

,				MAYTMOM	OKIGINAL	T	KEMAIN
SKU	(LINE	5 1 - 1 OF 1 SHOWN)		ORDER	ALLOC	E	ALLOC
QTY	ITEM	DESCRIPTION	UNITS/SKU	QTY	QTY	V	QTY
30	540971	DOR CONV/GAS-BIG1F DIS	1 SKU		2610	R	1170

(\*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER OTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER

PF8 - SCROLL DOWN

PF12 - MAIN MENU

SALES MATERIALS SYSTEM

03/05/98 16:54

ORDER FROM: 12XXXX

ORDER REVIEW MASTER ORDER NBR: 8072-2203

SHIP TO: 1226 / 641180

			MAYTMOM	OKIGINAD	ш	KUMAIN
SKU	(LINES 1 - 1 OF 1 SHOWN)		ORDER	ALLOC	E	ALLOC
QΤΥ	ITEM DESCRIPTION	UNITS/SKU	QTY	QTY	V	QTY
30	540971 DOR CONV/GAS-B1G1F DIS	1 SKU		2610	R	1140

(\*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER OTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER PF8 - SCROLL DOWN

PF12 - MAIN MENU

402 SMS584N1 SALES MATERIALS SYSTEM 03/05/98 16:54
ORDER FROM: 12XXXX ORDER REVIEW ORDER NUMBER: 8072-2222

SHIP TO: 1226 / 488910

			MAKIMUM	OKIGINAL	ш	KUMATN
SKU	(LINES $1 - 1$ OF $1$ SHOWN)		ORDER	ALLOC	E	ALLOC
QTY	ITEM DESCRIPTION	UNITS/SKU	QTY	QTY	V	QTY
30	540971 DOR CONV/GAS-B1G1F DIS	1 SKU		2610	R	1110

(\*) ASTERISKS INDICATE THAT THE MAXIMUM ORDER QTY WAS ORIGINALLY EXCEEDED

PF3 - RETURN TO PREVIOUS SCREEN PF7 - SCROLL UP

PF4 - CONTINUE WITH ORDER

PF8 - SCROLL DOWN

PF12 - MAIN MENU